



Give your business the system it deserves!

Mamut Enterprise

Complete financial and information solutions
for small and medium sized businesses

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Founded in 1994, Mamut (OSE "MAMUT") is a leading European provider of complete, integrated software solutions and internet services for SME's. Mamut offers complete and user-friendly solutions at the best value for money integrating CRM, sales force, logistics, accounting, e-commerce, domains, e-mail, web hosting and security. More than 325,000 European customers simplify their daily business with solutions from Mamut. Further information about Mamut and the company's products can be found at www.mamut.ie



- How do you sell more?
- How do you improve profitability?
- How do you cut costs?
- How do you gain market share?
- How do you improve your profits?
- How do you work more efficiently?
- How do you avoid misunderstandings?
- How do you provide better customer service?
- How do you reduce the time spent on routine tasks?
- How do you respond quickly to a changing market?

Mamut Enterprise takes your business forward!



" *Value for money and amazing functionality.*

- Accountancy Age Awards
November 2006

" *Once again, Mamut scored well across the award's criteria. It is still a good product that's now established itself. It scored highly on design quality, ease of use and increased functionality since last year. Top marks!*

- Accountancy Age Awards
November 2005

" *It has wider functionality, it's a total business support package and it's extremely good value for money*

- Accountancy Age Awards
November 2004

THE BEST SOLUTION FOR SMALL

If you want to improve your business results, the best option is to adopt a financial and information solution that allows your employees to work smarter and more efficiently. Any solution you implement should save time and help you focus on keeping costs down whilst increasing revenue.

Your business in the future

You want both your business and your employees to be able to work as efficiently as possible. Mamut Enterprise can take your company further by sharing information, maximising efficiency, lowering costs and increasing revenue.

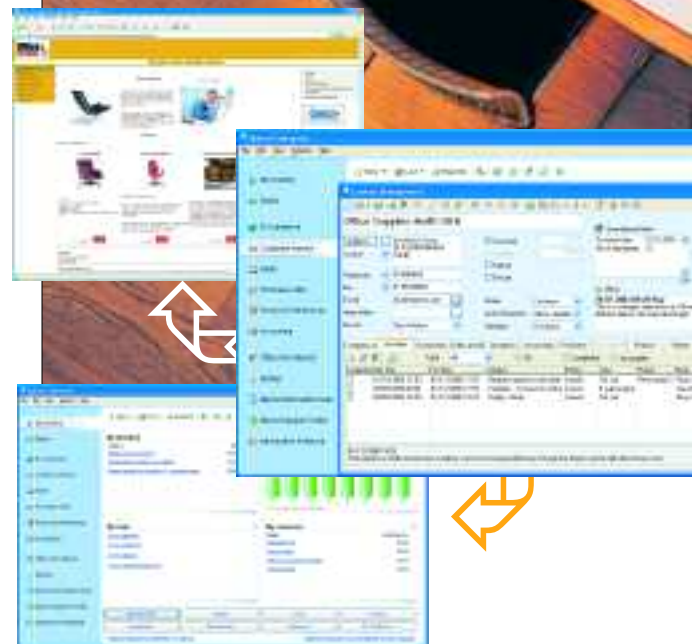
Mamut Enterprise offers you:

Increased profits through increased efficiency

- Customer Relationship Management
 - increased market share
- Professional customer service – increased sales
- Complete overview – reduced costs
- Quick implementation – cost effective solution
- A complete solution that handles all your business needs

All inclusive solution

Mamut Enterprise is an integrated solution covering accounting, CRM, logistics and e-commerce. Together with Microsoft Office 2003 the solution provides the best foundation for your employees to work effectively, improve customer service and increase profitability. Over 325,000 European users use Mamut's solutions daily. Mamut has received many prestigious awards for its product range and is accredited by the ICAEW.



BUSINESSES



Mamut Enterprise – for all areas of your business

- Effective management control
- Effective accounting
- Focus on customer service and sales
- Advanced project and time sheet management
- Professional marketing
- Easy to use logistics and purchasing functionality

Mamut Enterprise – the most complete business solution available

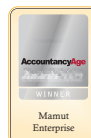
- Makes the working day more efficient for all employees
- Handles all tasks – now and in the future
- All information in one place – increased overview
- Easy to get started – award-winning user-friendliness
- Best value for money

Mamut will meet your expectations

Write down the answer to the question “Is there anything that my current system does not handle in a simple, efficient and/or profit-generating way?”

Contact us to find out whether Mamut Enterprise can help you. We guarantee that you will be pleasantly surprised – and that you soon will be able to take your business to the next level!

On the following pages you will find a presentation of the finance and information system Mamut Enterprise. From page 24 onwards there is more information about the whole Mamut Enterprise product portfolio.



MAMUT ENTERPRISE — FOR ALL

With the complete financial and information solution offered by Mamut Enterprise, you and your employees will have more time to do the jobs that really pay dividends: lowering cost, increasing your customer base, sales, and subsequently, profits.



Manager

“ – The best thing about Mamut is that I always have updated information on all parts of the business. The information is registered

only once and stored in one system, which creates fewer errors. This saves us time and gives us a unique competitive edge in making decisions based on accurate analysis.



Customer service representative

“ – The best thing about Mamut is that I'm not wasting time searching for sales and

customer information all over the place – I've got everything gathered in one place. This means I can use my time doing what earns us money – that is, providing the best possible customer service!

Management

Bookkeeping

Customer Relationship Management (CRM)

Sales and Invoicing



Accountant

“ – For me, nothing is more important than having a work situation allowing for quick and effective handling of

routine accounting tasks. At the same time, Mamut includes thorough analysis, so that I'm always ahead of the game and can take corrective actions.



Sales person

“ – In Mamut, everything lends itself to simple and effective handling of orders and invoicing, which can be

dealt with in minimal time. Now I also get time to focus on tasks that are important in creating results for the business.

EMPLOYEES



Warehouse and logistics manager

“ – Mamut’s warehouse and logistics functionality, combined with the full integration

to other parts of the system, enables the business to offer a delivery service that exceeds the customer’s expectations – making sure our customers buy from us time and time again.



Consultant and project manager

“ – At last I’ve got a complete overview of all my projects. I can find all the information

I need in one screen, whether it be time sheets, activities, supplier information or purchases. This makes it easier to complete the projects within time limits and budgets.

Product, Warehouse and Logistics

Purchase Order Processing

Project and Time management

Web site and e-commerce



Purchaser

“ – With Mamut, I always get a full overview of what has been ordered and what has been paid to my suppliers. Whenever I want,

I can compare prices and delivery times, and make sure we get the best price possible.



E-commerce manager

“ – Since we started using Mamut’s integrated web site and web shop our sales over

the net have exploded. We’ve had favorable comments from customers, who appreciate being able to read our product and support information 24 hours a day. At the same time, we’re spending less time and money maintaining the web site and web shop.

EFFECTIVE MANAGEMENT



- Better overview and control
- Easy access to information
- Respond more quickly and more accurately
- Focus on profit-enhancing work
- Work smarter
- Cost-effective solution
- Increase profits!

MAKE YOUR WHOLE BUSINESS MORE EFFICIENT

The easiest way to improve the results of your business is to change to a system that allows your employees to work smarter, frees up time, puts the spotlight on costs and helps to generate higher income.

Taking your business forward

You want your business to be in the best possible position to focus on the core tasks.

Mamut Enterprise can take your business forward by giving you information, maximising efficiency, minimising costs and maximising income.

Make your business more competitive

Your business is dependent on critical information to increase its competitiveness and help it to succeed in the market. Mamut Enterprise gives all employees access to the same information, across departments, while the management has access to all important key figures. This provides a unique competitive edge with regard to the ability to change based on accurate analysis and decisions. Mamut Enterprise ensures that you have the time to motivate employees, think strategically and develop your company.

Pays for itself quickly

It won't just be your customers who will pay more quickly with Mamut Enterprise, the system also pays for itself quickly. Doing tasks more efficiently with the aid of Mamut Enterprise gives each sales person more time to focus entirely on selling. Just imagine what this will do for the overall profitability of your business!

Electronic employees

You might say that Mamut Enterprise enhances the manpower in your business as each employee is given the opportunity to work more efficiently and produce more. Soon you may find effects equal to adding several full-time employees to the business – without a single job advertisement or extra wage to pay! Furthermore, you will have an extra channel to sell in, as well as a professional website with a web shop that practically runs itself 24 hours a day.

A smart investment

The cost involved in acquiring and maintaining Mamut Enterprise is minimal compared to other products on the market. The purchase price is low, as are the costs associated with servicing, support and yearly updates. No unexpected costs will suddenly appear. Your business can tailor the system to the structure of your company. Mamut Enterprise covers the present and future needs of your business.

No one gives you more for your money than Mamut!



" *We process up to thirty orders per day.*

Since using Mamut we have saved 5 minutes per order.

- Neil Phelan, HCS Business Solutions

EFFICIENT ACCOUNTING



- Efficient accounting
- All key figures and analysis
- Easy to enter and update budgets
- Achieve better cash flow
- Become more efficient with the right information
- Complete overview!

IN FULL CONTROL OF THE FIGURES

Mamut Enterprise makes life easy for your accounts staff. The system ensures total overview and understanding allowing your finance people to make the right decisions.

The ideal financial management system

For people working with accounting daily, there is nothing more important than being able to work in a way that allows the quick and efficient handling of routine tasks, as well as allowing for thorough analysis when necessary. Mamut Enterprise is the ideal tool.

Save time on routine tasks

With Mamut Enterprise tasks like journal entries, factoring, sending out payment reminders, debt collection and generating management reports are made quick and efficient. Clearly designed screens and a user-friendly approach ensure routine tasks are solved in the best possible way – in the shortest possible time, by a system used by many accountants.

Always a step ahead

With Mamut Enterprise you have more time for analysis, and are always kept up-to-date with key figures that can also be displayed graphically, which means you are in the drivers seat. Having the right information results in you “being ahead of the game”, so that you can make the required changes.

Get what you are owed

Increased cash flow is within reach when using a system that gives you the information and resources that allow you to act quickly. Automatic routines make it easier for you to control credit and payment management. At the click of a mouse you

can bring up an overview of all the important financial and commercial key figures for the relevant customer or supplier. In addition, a large number of reports give you an overview of the current situation at any given time, by using the cash flow functionality, for example. It has never been easier to manage your business towards increasing liquidity and lower losses on claims.

Financial management for everyone

Mamut Enterprise gives you the accounting functions you need to run your business as efficiently as possible, as well as facilitating the retrieval of information that is automatically available. In addition to covering the necessary routine and operational areas of work, the system also covers more advanced requirements. Functions such as user-defined key figure reports, currency account processing, and automatic posting of stock values, budgeting and electronic archiving, illustrate how comprehensive the system is.

Mamut Enterprise covers your financial management requirements regardless of your line of business, whether you have five or fifty employees, whether you need one or many users, or whether your business targets the domestic market or has an international focus.



“ *I would recommend Mamut Enterprise to others because it is cost effective, easy to use and cuts out those accountancy costs.*

- Elayne Smith, Elayne Smith Hair Boutique

Line of Business: Wig and hairpiece specialist

EFFICIENT CONTACT AND SALES MANAGEMENT



- More time available to gain new customers
- Professional project management and time sheet input
- Make your customers more satisfied
- Optimal document and activity management
- Get more out of your marketing budget
- Focus on increasing sales!

FOCUS ON CUSTOMERS AND SALES

By giving your business and your employees an invaluable sales, marketing and customer service tool, you can achieve even your most optimistic sales budgets.

Gain customers

When you know your existing customers it is much easier to gain new ones. You know what sales pitches work best, what requirements your potential customers have and what objections you may face in various situations. A total overview of all customer activities and history, provides you with the necessary information to design the correct sales strategy. The right information at the right time gives you more sales in less time.

Satisfied customers equal higher sales

Satisfied and loyal customers are a result of long-term customer service. It can only be provided using a solution that shares customer information so everyone in your business can offer professional service there and then. Mamut Enterprise is practically arranged for routine tasks and helps you focus on sales and customer service. One example is the activity module, which gives you a complete overview of all meetings and follow-up. Another is the document module, which ensures you have the necessary archiving system. You will notice that it becomes easier to complete the sales process, time after time.

Get more out of each penny

Tailor your marketing and special offers in order to reduce costs and increase responses. Analyse campaigns and advertisements to draw lessons from what works for various target groups. By segmenting your customer base in Mamut Enterprise you can ensure that not a single penny spent on marketing is wasted, giving you optimal Direct Marketing campaigns, special offers, letters and e-mails.

Professional sales processing

Automated routines safeguard the processes from quotations, through orders and invoicing, right until the goods have arrived at the customer. This functionality is available from all parts of the system. The sales modules cover all tasks, such as budgeting, chain processing, creating sales orders based on purchases, subscription/repeat invoicing and reservations among others.

Ideal for consultants

For people working on a specific project, it is an advantage to be able to carry out project related tasks directly in the project module. Advanced project functionality and time sheet input ensure efficient work routines. All time sheets are directly integrated with orders and invoicing. Each project is guaranteed efficient follow-up through the advanced project module.

Accurate information wherever you are

Mamut Enterprise is the perfect tool for sales executives who want to spend more time selling and less time on routine tasks. At the press of a key, you have a series of financial and commercial key figures about your customer. The offline functionality allows you to bring the company database with you and record important customer information while on the road.

The choice is easy if you want a solution that offers you sufficient power, control and flexibility to give a quick return on your marketing budget. With Mamut Enterprise, you save time, share information and increase sales.



" *The project management is essential to us. It helps keep track of all campaigns we have and we can see if they give us the results we expect.*

John Burton, JayBee Toys Ltd

Line of Business: Toys

EFFICIENT LOGISTICS



- Complete overview of your suppliers
- Reduce the capital tied up in your warehouse
- Get the best possible purchase discounts
- Meet and exceed your customers' expectations
- Automate your purchase order routines
- Clear product management
- Focus on efficient logistics!

COMPLETE OVERVIEW AND LOWER COSTS

Your customers expect your business to focus on the most efficient purchasing and logistics routines, increasing your overall competitiveness. So, give yourself the tool that makes it possible!

Save time

Easy to implement and maintains routines for purchases, goods received, stock levels, and dispatch. This makes the work of purchasing and warehouse staff easier and more enjoyable. All the information in Mamut Enterprise is stored in one database, ensuring you don't have to update several locations if there are changes to price structure or product specification. This makes it easy for employees to focus on customer service and optimal operation. It also gives the impression, both to customers and staff, that the company is professionally operated.

Exceed your customers' expectations

With Mamut Enterprise your business can implement a sales process that exceeds your customers' expectations. The customer's positive experience, and pleasure at receiving better than expected service, will help to create strong, long-term business relationships and increased sales. One example of good service is being able to show the stock levels of your products on your web site. This information is retrieved directly from the logistics modules within Mamut Enterprise. Serial number, consignment and variety handling within the product module, are essential functions for many businesses to satisfy customers' requirements.

Effective routines

Automated and efficient routines safeguard product flow from order through warehousing, to delivery of goods to your customer. The press of one key allows you to print out the order, order confirmation, delivery note, pick list, offer and invoice. Entries into the Nominal, Customer and Supplier

ledgers, as well as stock updates, are posted automatically. Advanced follow-up is provided through purchase reservations, the handling/conversion of different units of the same product and age analysis of products. A large number of reports ensure you are in complete control.

Know your suppliers

The automation of routine purchasing tasks gives you more time to focus on your best suppliers, the lowest input prices, best delivery terms and buying the right goods at the right time. You have a complete overview of what you have ordered and paid, you can compare prices and delivery times and ensure that you buy at the best terms. The option of importing products and prices from your suppliers ensures that your price calculations are always up-to-date.

Reduce costs

For businesses with a wide range of products and many suppliers and warehouses, it is critical to always have a complete overview of goods, product bundles, location of goods, quantities and prices. Automatic update of stock levels when purchases are made, orders placed, and receipt and dispatch of goods are also required. Correct valuations of stock and an abundance of clearly laidout reports ensure you reduce capital tied up in your warehouse and that you have the optimal stock levels. Similarly, the reports and statuses in Mamut Enterprise are a necessary tool for ensuring you have the right goods in stock at the right time. You will achieve immediate results.



" *Purchase ordering saves time, and the stock level control is very good.*

- John Burton, JayBee Toys Ltd

Line of Business: Toys



EFFICIENT E-COMMERCE

- Complete web site for your business
- Integration with contact and sales management, as well as logistics
- Secure web shop
- Professional design
- Includes web server hosting
- Sell 24 hours a day, all year round
- Focus on access and service!

ACCESS 24 HOURS A DAY

This complete and user-friendly Internet solution allows you to maximise your profits by marketing, giving better service and selling your products on the Internet!

Sell anytime, anywhere

A professional web site with an effective and sales-generating web shop will, in effect, give you an extra member in your sales team. Mamut's integrated web site solution makes it easy for you to provide information about your company, products, promotions and so on – thus reflecting your company's strategy. The user-friendly and secure web shop encourages customer purchases. They are also more likely to return, or recommend it to other potential users.

Professional communication

Thousands of businesses use Mamut's web site solution, because it makes it easier for them to look professional. Included in Mamut Enterprise, you will find a large selection of design templates, as well as many ways of influencing market communication through menu setup, shopping basket design, fonts, colours etc.

Complete integration

The web site is integrated with the modules covering contact and sales management and logistics. You can, for example, have news and information pages, user support, campaigns, contact pages and a web shop on your web site. Enquiries at your web site will automatically be categorised by type in the contact and activity modules. Integration with the product module ensures that you have up-to-date information and makes maintenance easy. Before sending a purchase order, it is easy for your customers to see the stock of the relevant products directly in the web shop. All orders are automatically transferred to the order module for further processing, and an order confirmation is sent by e-mail to the customer.

Focus on customer service

The Internet solution in Mamut Enterprise makes it easy for you to maintain a level of service that contributes to customer satisfaction, thereby increasing sales. One example of this is that customers at your web shop get their own personal order page with the status of their existing and previous orders. The associated reports available also provide you with the background information you need to develop the web site and its strategy and optimise information which, improves the level of service.

No prior knowledge

With Mamut Enterprise, you set up your company web site using a series of wizards. Throughout setup you will receive the assistance you need to create the web site you desire. The solution also allows you to upload your web site onto Mamut's servers when you want to create or update it with a single mouse click. These servers are of course monitored 24 hours a day, and you can leave the technical operation to Mamut. The service includes an internet address for your company, or alternatively you can use your own domain. Mamut Enterprise puts everything in place for your e-commerce venture to be a profitable project from day one.



" *The E-commerce module is where I have concentrated much of my efforts, daily improving the web site. It is so simple to amend, correct, add or adapt. You are in complete control; nothing need be out of date for a minute*

- Judy Johntone, Town & Country Linens

Line of Business: Household linens and flag



EFFICIENT PAYROLL

- Complete solution
- Do your own payroll
- User-friendly payroll entry
- Complete overview
- All printouts and reports
- Satisfied employees
- Focus on good routines!

FULFILL YOUR EMPLOYEE'S EXPECTATIONS

Mamut Enterprise includes a complete payroll, human resources and absence system, making the administration of these tasks simple, clear and secure.

Satisfied employees

Payroll administration is a critical task in any business, whether it has one or many employees. Employees expect their salaries to be correct and on time. Lots of important information needs to be processed efficiently and confidentially, whilst ever-changing rules mean that your tools need to be up-to-date. So it is important you are always using a system that can handle these issues.

Do your own payroll

Mamut Enterprise includes a complete and flexible solution for payroll and human resources administration which is designed for small businesses in all areas of the market. The solution is ideal for businesses that require powerful functionality. The work procedures are set out in a clear and easy-to-learn manner, which means that you can get started quickly.

Efficient and user-friendly entry and payment procedures are ensured through the use of standard forms and payroll wizards to guide you through the processes. The system is always up-to-date with the latest laws and regulations. It is easy to make entries, easy to retrieve information, easy to print, easy to report to the authorities and easy to generate key figures. There are of course efficient routines for payments to individual employees. Some companies choose to outsource their payroll. If you do it yourself, you can ensure that you are always in complete control!

Efficient human resources management

There is always a lot of human resources (HR) information that needs to be archived and used for payroll and other HR tasks, such as updating tax rates, company car arrangements, holidays, project information, departments and various notes. The human resources module also allows you to carry out detailed document and activity processing, and includes a module for processing absences. You can store all the necessary staff records in one place with the Notes, Personal and Qualifications registers.

Security

With Mamut, you are given a complete overview of all tasks and information relating to your company's payroll activities. Status windows and the report module ensure that you are always kept up-to-date on key figures and entries. Naturally Mamut supports all printouts and reports required by the authorities.

Mamut has a great deal of experience in this field. That's why there's no reason to use any other payroll system. You can feel secure with Mamut!



" *Our people here are very happy with Mamut and wonder how they coped prior to us having it. Having used it we can never to back*

- Val Mills, Global Tax Reclaim

EFFICIENT OPERATION



Simple implementation

- Easy to maintain and upgrade
- Adaptation to individual users' requirements
- Scaled for growth
- The most user-friendly system
- Integrated with Microsoft
- Secure and effective!

STABLE AND FLEXIBLE SOLUTION

Mamut Enterprise is a technologically advanced solution that provides maximum security. The system is easy to administer and use, and has low costs for support, maintenance and upgrade.

Easy to implement

Mamut Enterprise is easy to install and implement, whether you are converting from another finance and information system or are introducing a management system for the first time. The user handbooks give a clear explanation of the installation processes, user settings and implementation methodology, so many businesses choose to carry out this process themselves. If you want to, you can use the Mamut Implementation Method framework, either through self-study or in cooperation with experienced Mamut consultants. This method ensures that tasks, responsibilities and progress are carried out in accordance with the set quality requirements.

Easy to maintain

Mamut Enterprise is based on thoroughly tested technology that ensures stable and secure operation. The system is easy to implement and maintain, and has received several awards for being userfriendly. Even a "complicated" area such as e-commerce is easy to set up and maintain. Backup is performed automatically and ensures that the company's data is safe at all times.

Mamut Enterprise is scalable and grows with your company. User licenses can easily be added and the level of functionality for each individual licence can be adjusted. Different levels of user permissions provide the system administrator with great flexibility in setting up access levels for individual users, as well as creating logical user groups.

Easy to use

The Mamut solutions are very intuitive and easy to learn and use, as more than 325,000 people using Mamut daily have discovered and are benefiting from. Mamut prides itself on making everything as easy as possible for its users by offering training courses (including bespoke on-site training), supplying self explanatory documentation/help files, and by having professional support consultants at your disposal when required. You can also contact our support services from within the program itself directly over the Internet.

Mamut Enterprise utilises the familiar Microsoft Windows interface, and is fully integrated with Microsoft Office.

Mamut Information Desk

This online desktop in your program improves communication between you and the Mamut Support Centre, including enquiries, user tips, articles, status messages, licence information, news relevant for your business and area of work, as well as other useful information.

Additionally, the desktop gives you an overview of the information flow in the system and faster access to the functions you use most often, so you can work more efficiently. The status windows clearly display important business information so you have a complete overview and better control of your business.



" *Mamut Enterprise is an excellent, functionally rich business solution you can buy right off the shelf, install on your computer network and start using straight away*

- Ian Sumbler, Morris Owen

Line of business: IT company serving accountants

MAMUT ENTERPRISE OFFERS UN

Founded in Dublin, Global Tax Reclaim Ltd specialises solely in the management and recovery of foreign VAT. Global Tax Reclaim was able to claim back €320,000 alone for one client.

Find out how Mamut Business Software has been returning the favour and saving Global Tax Reclaim time and money.

The Business

Established in 2003 Global Tax Reclaim expects to double in size every two years. Many people don't bother to reclaim tax which they incurred abroad. This is where Global Tax Reclaim comes in. They do all the necessary administration for a client to recover that tax.

"The nature of our business involves us balancing information flows between our clients, their suppliers, other agents, country and fiscal authorities throughout Europe. There is a multitude of documentation to be tracked and managed. Our business is based upon efficiently managing all these flows so we can maximise returns for our clients" says Val Mills of Global Tax Reclaim.

If your business relies on precision you need a business solution which can provide you with accurate information at all times.

"For our first year we used two different programs to run our business. Initially these were great packages which helped us define our requirements, but we soon encountered restrictions and had to look elsewhere." says Val.



" *With our business quickly expanding we were beginning to slip on our service but thankfully with Mamut we are now able to reach 100% service levels to our clients and it has transformed our approach*

- Val Mills, Global Tax Reclaim Ltd

To keep the momentum Global Tax Reclaim knew they had to find a complete, scalable solution that could help them grow and be accurate and flexible enough for the business. Would Mamut be able to match up?

"My first impression was what are we getting for the cost? We had committed to other software previously which was cumbersome, and apart from the direct cost of the software, consumed a lot of our resources in implementation. With

PARALLELED VALUE FOR MONEY



Global Tax Reclaim Ltd

Company:
Global Tax Reclaim Ltd
recovery of foreign VAT

Sector:
Finance

Market:
Dublin

Web:
www.globaltaxreclaim.com

System:
Mamut Enterprise

Total users:
4 users

Why they chose Mamut:

- Needed an all-inclusive solution
- Wanted a solution with strong CRM and accounting functionality
- Wanted a scalable solution that would grow with the company

Benefits gained from Mamut Enterprise

- Achieved first class service
- Excellent business overview
- Ability to organise and manage information
- Immediate increase in productivity
- Saved a lot of time on daily routines

This has led to greater customer satisfaction even with the growth we are experiencing. Without Mamut we would have had to employ another person to help with the information flows” says Val.

Words of advice to other users?

“Because the system is so simple and user friendly, I would encourage users to experiment with the features and have a go. Mamut software gives a leading edge in organising, retrieving and managing information so we can present our clients with first class service, greater productivity and faster follow up of client issues. Clients are impressed at how we service them” concludes Val.

Mamut we were pleasantly surprised at the initial cost, but more surprised at how simple it was to use and how we increased our productivity from the start”.

“We currently have 4 users with the intention of adding a further 3. Our former system was very much based on individual employees addressing unique items for clients. With Mamut all issues are transparent and can be addressed by all staff.

Mamut Enterprise - product information

Mamut Enterprise is available in six versions, including the complete, integrated management solutions E3, E4 and E5. Mamut Enterprise E5 Logistics is a powerful and user-friendly solution for managing stock and logistics. Mamut E5 CRM helps your business increase sales and improve customer service, while Mamut Enterprise Time Sheet ensures effective time registration and information sharing.

<h2>Mamut Enterprise E5</h2>	<h2>Mamut Enterprise E4</h2>	<h2>Mamut Enterprise E3</h2>
<p>Mamut Enterprise E5 is our top model and contains all the functionality available in our systems. E5 is unbeatable value for money, and its user-friendliness helps companies to implement the system quickly.</p>	<p>Mamut Enterprise E4 gives you a powerful solution for every part of your business. User-friendly and advanced accounting, contact and sales management, logistics, purchasing, project management and payroll modules ensure the system will grow with your business.</p>	<p>Mamut Enterprise E3 provides a professional solution for all your company's business critical areas. The system allows all users to share the information they need in order to work with maximum efficiency.</p>
<h2>Mamut Enterprise E5 CRM</h2>	<h2>Mamut Enterprise E5 Logistics</h2>	<h2>Mamut Enterprise E5 Time sheet</h2>
<p>Mamut Enterprise E5 CRM is an advanced solution for contact and sales management. You will find solutions for sales support, contact management, project and time management an integrated offline/replication solution, as well as a professional website with webshop. You achieve total overview of all sales and marketing processes in your business operations.</p>	<p>Mamut Enterprise E5 Logistics meets all your needs for purchasing, stock control and logistics together with customer and sales management. The solution is user-friendly and ensures secure and effective stock handling.</p>	<p>Mamut Enterprise E5 Time Sheet gives you effective time management and information-sharing through the efficient entry of time-use for projects, contacts, products, activities etc. The product integrates with the time sheet input module in the main product Mamut Enterprise E5.</p>

Read more about the functionality in Mamut Enterprise on page 26-33.

Mamut Enterprise Extensions

Mamut offers a series of additional products and services to complement the Enterprise series. You can read more about the products listed below on pages 34 to 35.

Sales and Customer service

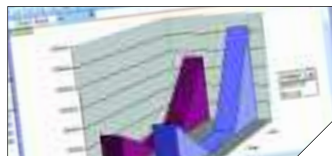
- Mamut Enterprise Helpdesk**
 Giving your customers maximum follow-up and service.
- Mamut Enterprise Call Centre**
 Profitable management of new and existing customers.
- Mamut Enterprise Travel CRM**
 Take your sales information with you when you work out of the office. The functionality is included as standard in Mamut Enterprise E5.



- Mamut Enterprise Subscription Invoicing**
 User-friendly and efficient invoicing of customers who have a set agreement or subscription. The functionality is included as standard in Mamut Enterprise E5.

Analysis

- Mamut Enterprise Business Intelligence**
 Advanced analysis and presentation of key figures for your business.



E-commerce

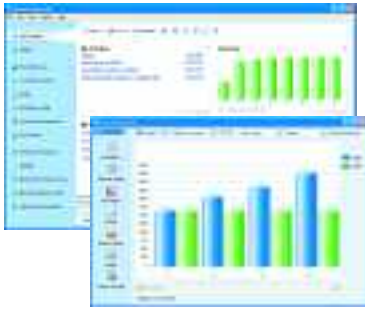
- Mamut Enterprise Partner Web**
 Professional Internet services for members and partners.
- Mamut Enterprise Web Design**
 Get the most out of your business on the Internet.
- Mamut Enterprise Variation Web**
 Promote your products on the Internet with user-defined units.



Read more about Mamut Enterprise Extensions on page 34-35.

Functionality overview

Management



Desktop

The desktop gives you an overview of the information flow in the system and faster access to the functions you use most often, so you can work more efficiently. The status windows clearly display important business information so you have a complete overview and better control of your business.

Reports

Over 300 operational reports provide access to all the information in your business. The reports can be filtered in various ways, which gives an almost unlimited number of ways of reporting. All reports can be output in a range of ways – on a screen, or by fax, printer, Excel-file, e-mail, html, PDF or rtf. All historical data is available at all times. You can easily set up your favourite reports and create reporting packs for printing.

Report generator

The advanced report editor and generator allow you to edit printouts and put together your own key figure reports. This functionality makes the system very flexible in terms of presenting information in the way that you want.



Key figures

By pressing just one key you get a complete overview of information such as operating income and profit, current and fixed assets, total assets, short and long term liabilities, equity, net operating margin, working capital, long-term financing, current ratio, debt/equity ratio and gearing in one window. Graphic presentations of key figures on a number of different levels.



Contact status

Provides a comprehensive summary of every individual contact, customer and supplier in a clearly presented window. Shows an overview of all purchase and sales transactions that have taken place. View key information, including orders (invoiced and not invoiced), average invoice value, outstanding amounts, average payment times, number of credit notes, contribution margin ratio and total gross profit. You can also easily view the number of hours, projects, documents and activities used with respect to the customer. Fully integrated with invoicing information and open/closed items in the customer and supplier ledger. For suppliers you can easily view information about all purchase orders, whether they are yet to be processed, are being processed or are completed. Other information includes, for example, short-term creditors, agreed discounts, supplier rating, average delivery time and the number of activities with respect to the supplier. Fully integrated with both orders and invoice information and open/closed items in the customer and supplier ledger.



Sales status

Provides detailed information about all outstanding quotations within a time frame of your choice, as well as all orders and invoices that have not been delivered. You can easily view the order number, description, customer name, project, person responsible and quotation date. You achieve total control of all quotations and sales in your business operations.



Product status

Comprehensive summary of all transactions, as well as the status for the relevant product, in one clearly presented window. Shows information such as the number of invoices and purchase orders, turnover, average price, stock and order backlog. All information is shown for the current year, previous year and compared to budget. Fully integrated with information about invoicing, customers, purchase orders and suppliers.

Project status

Comprehensive summary of all the information about a project in one clearly presented window. Gives you full control over things like the number of hours registered and transferred to orders/invoices, detailed order/invoice information, all purchase information related to the project, as well as the operating profit for the project. All information is shown as actual figures and compared to budget. Fully integrated with time sheet lines, products from invoices and purchases and open/closed items in the customer and supplier ledger.

Logistics status

Provides detailed information on all orders that haven't been delivered, as well as on products that should be ordered. You can easily view the most important key data relating to them.

Financial status

Comprehensive summary of all incoming and outgoing overdue invoices in one window. You can easily view the invoice number, supplier number, supplier, project, due date and invoice value for all overdue invoices.

Company/client status

Provides a summary of key figures for the business in one window. An efficient way of getting quantitative information about things such as turnover, costs, average invoice value, order backlog, accounts receivable, amount due to suppliers, overdue incoming invoices and, of course, profitability. All information can be viewed for this period, the previous period, this year and last year and can be compared to the budget/result budget.

See more at www.mamut.ie/enterprise

This provides an overview of the most important functionality of Mamut Enterprise E5. Contact us for more information.

Functionality overview

Accounting and finance



Nominal ledger

User-friendly nominal ledger with drill-down (for account, period, type, project, department, for example), user-defined column set-up, gross or net amounts and direct integration with the customer and supplier ledger, contact, invoice and purchase functionality. Automated VAT period settlement. Advanced and user-friendly search routines. Many graphical presentation options, including key figures, reports compared to budget and various profit and loss account statuses on a number of different levels.



Journal entry

Efficient and quick journal entry in user-defined (tailored) entry window, short-cut keys, free choice of period and support for non-calendar year-ends, numbers shown net/gross and an unlimited number of entries. Free choice of chart of accounts. Choose between pre-defined and user-defined journal types, tax codes and other account entries. VAT is split proportionately. All your account transactions can be entered against specific departments or projects. Support for batch handling.



Automated entry of stock value

Save time through the automatic entry of the correct stock values.



Electronic archive

Scan in vouchers, receipts and invoices and link them to the vouchers in the nominal ledger. Ensures quick and effective tracing of information linked to the various vouchers.



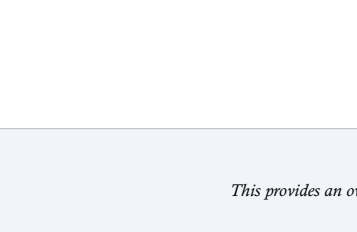
Year-end

Very user-friendly year-end functionality.



Customer and supplier ledger

Clearly laid out and user-friendly customer and supplier ledger, which allows you to stay in control, regardless of the number of receipts and payments. Provides the necessary overview of due dates and receivables, both on the supplier and customer side. Contains effective support for registering receipts and payments (item against item), with short-cut keys that ensure efficient entry of large quantities of data. The advanced match function ensures that you are always in total control. The customer and supplier ledger is totally integrated with the nominal ledger, so that all relevant transactions in the nominal ledger are automatically transferred to the customer and supplier ledger. Fully integrated with the purchasing and invoicing information and advanced search and selection routines.



Currencies

You can use as many currencies as you want to. With the system's integrated currency register you can register journals and carry out receipts and payments in all kinds of currencies. Automatically calculates premium, triangulation and updating of exchange rates.



Payment reminders/debt collection

Complete control over all outstanding receivables. Intelligent selection window that carries out analysis of the customer ledger using, amongst other things, the "drag-and-drop" principle and with settings like number of reminders, thresholds, number of days after due date and a set text. Preview of payment reminder suggestions. In the event of payment still failing to occur, you can easily generate a warning of debt collection or send your receivables to debt collection/export to debt collection companies.



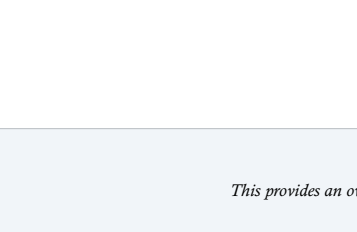
Cash flow

Based on open items in the customer and supplier ledger, you can generate a screen showing future cash flow. Cash flow can be assessed based on future intervals.



Interest calculation

Comprehensive functionality for interest calculation with complete control over things like the interest rate, threshold per invoice and per customer, payment terms and a set text. All credit charges can be previewed. Integrated with contact cards and journals in the N/L and in the customer and supplier ledger.



Supplier payments

Automatic supplier payments with British and international banks ensures that you have complete control over your electronic payments.

Budget analysis

Have full control over your financial planning, with a user-friendly budgeting module. Includes sales, purchasing, expenses, investments and payroll budgets, which form the basis for your P&L and cash flow. Using the advanced budgeting functions you can, for example, set budgets per sales person, product, customer, product group, department, office and project. Existing budgets or accounting figures can be imported and used as the basis for the new budgets. You can also display the budgets graphically.

See more at www.mamut.ie/enterprise

This provides an overview of the most important functionality of Mamut Enterprise E5. Contact us for more information.

Functionality overview

Human Resources and Payroll



Human Resources

Provides you with the tools that you need for accurate and personal follow-up of the employees in your company. Overview of each individual employee with an employee record card that contains all the necessary information: personal details, department, projects, activities, qualifications, information on next of kin, notes and relevant documents.

Absence management

The absence management module meets all requirements for recording absence against employees of your business, as well as requirements for reporting absence.

Payroll

With Mamut Payroll, you can make salary payments yourself, enabling your business to have full flexibility and control of this key business process. All elements of payroll registration, pay slip production and subsequent reporting can be completed simply and efficiently.



Web site/E-commerce



Create your own website with a very user-friendly integrated module that doesn't require any previous knowledge of web design. Choose between a large selection of design templates developed by professional web designers. Update it yourself as often as you like. You can, for example, have news pages, information pages, marketing pages, user support, contact pages and a shop on your website. Focus on marketing campaigns by using separate campaign pages that are guaranteed to be seen by all visitors.

You will get your own web address and space on a web server included. You can also use your own domain name. Transfer of your website from your PC to Mamut's web server occurs automatically at the touch of a key.

Web shop with shopping cart

Advanced web shop with shopping cart functionality and up to 5,000 products allows your customers to shop safely and simply. Integration with your product list ensures that it is quick to create and maintain. All orders are automatically transferred to the order module and order confirmations are automatically sent to the customer via e-mail. On ordering, order and customer cards are automatically created in the system. You yourself choose the delivery and payment terms that you want to offer. Fully supports credit cards with handling of security codes and SSL (Secure Sockets Layer) to ensure secure e-commerce. Display of prices in multiple currencies.



Web site statistics

Complete access to visitor statistics for your web site gives you information that can guide your strategy for your web site and its design. Traffic summaries provide a quick overview of the number of visitors today, the past 7 days and the past 30 days, as well as total statistics and visitor records. More detailed statistics can be exported to Microsoft Excel and contain detailed information about visitor numbers for each day. Separate and overall statistics for your web site and web shop. The update history enables you to keep track of how often the web site is changed.



eCustomer

Create and edit customer status files by e-mail. On making an order in the web shop, the customer is given their own personal order page with existing and previous orders. Complete integration between orders/products/contacts and the web shop.

Enquiries from your web site

When a potential customer contacts you via your web site, a customer card is automatically created with all the necessary information for additional follow-up. If the customer is previously registered, the enquiry is automatically created as an activity on the customer card. It is automatically categorised in the contact register, based on the type of enquiry. When purchases are made in the web shop, orders are created automatically.

See more at www.mamut.ie/enterprise

This provides an overview of the most important functionality of Mamut Enterprise E5. Contact us for more information.

Functionality overview

Contact management



Contacts

Complete contact register with unlimited space for information about customers and suppliers. All information and all key figures on customers, suppliers, partners and potential customers are available at a key click. All events, transactions and follow-up regarding the contact are registered on the contact card. User-defined fields and Notes field for remarks. Unlimited number of addresses and company contacts. Separate function buttons make it quick to plan meetings, send e-mails or write offers/orders/letters to the contact. TAPI support gives you the option of phoning directly from the contact and project card.

Company contact management

A complete company contact register with all the relevant information and all key figures about the company contacts. All events, transactions and financial follow-up regarding the company contact are recorded on a separate company contact card linked to the company. User-defined fields and intelligent notepad. Unlimited number of addresses and company contacts. Separate function buttons make it quick to plan a meeting, send an e-mail or send a quotation/order/letter to the company contact.



Activity/Calendar

Recording all types of activity, such as following up quotations or customer meetings. Option for group activities. Quickly retrieve detailed, customised lists of activities, which make scheduling simple, or use the daily plan. All activities can be linked to contacts/resources, and outgoing/incoming e-mails are automatically stored on the contact card. Possible to edit other users' activities, e.g. if there is new information that others need for additional follow-up. Full integration with projects, quotations, orders and the document modules, and two-way integration with Microsoft Outlook for time management of activities.

The graphic calendar provides you with an even better overview of your daily, weekly and monthly tasks. The joint calendar also makes it possible to simultaneously access and display resource/employee time use.



Documents

Good selection of professional document templates, but you can also define your own ones (also applies to e-mail). Fully integrated with Microsoft Office (Word, Excel, PowerPoint, Outlook) when using documents and e-mail. Import documents from other applications. Clearly set out document register ensures complete control of all information. Simple mail merging of documents to a selection of customers or potential customers. Easy to print out address labels.

Campaigns

User-defined fields and a number of opportunities to carry out effective segmentation of your contact database. Define target customer groups at the press of a few keys and send out effective Direct Marketing campaigns to the selection that you have defined. Mail merging of documents and sending e-mails to a selection of contacts.



Search/Queries

The advanced search and query module ensures that you work as efficiently as possible with large quantities of contact data. Dynamic and static selection and search options ensure that you focus on the essentials and that you use human and financial resources as efficiently as possible.

Travel CRM

Take the database with you when you are traveling or out on the road, without having to be connected to the company's main database. Travel CRM is a solution that gives users the option of taking important information with them, work externally, and then synchronise this information when they get back to the office.

See more at www.mamut.ie/enterprise

This provides an overview of the most important functionality of Mamut Enterprise E5. Contact us for more information.

Functionality overview

Sales management



Quotes

Quickly send out offers to customers via letter, e-mail or fax. Select one of the offer templates supplied or define your own templates. Efficient administration, for example in the event of alterations to payment terms and prices. Clearly set out offer lists with relevant offers printed out. Duplication of offers simplifies the offer process. Option of creating group offers, as well as repeating offers for which you can indicate how often they should be sent. Advanced sales and offer statistics with probabilities of expected sales, completion dates, etc. View detailed information at product line level, e.g. GM/GMR, department and project. Complete overview of 'lost sales', with a separate report providing extended information. Integrated with Word for designing professional offers, etc.



Orders/invoices

Complete order and invoice functionality ensures control over all steps in the sales process. The order register is split into logical order statuses – e.g. unprocessed, repeating, invoiced, partially delivered, cancelled, credited and subscription orders. Simple duplication of orders. The invoice register is intelligently linked to the order register; an invoice is created automatically when an order is completed.

An invoice can be generated for a selection of customers or projects, and you can use batch invoices, partial invoices and subscription/repeat invoicing. Option to link invoices with projects/departments. Advanced order handling and invoicing is closely integrated with logistics and accounts functionality, linking fully with the customer and supplier ledger and increased reporting. Save time by effectively and automatically creating sales orders based on purchases.



Product-specific sales accounts. Creation of credit notes. Pre-set text for list of contents, pick list and delivery notes. Multiple currencies are fully supported.



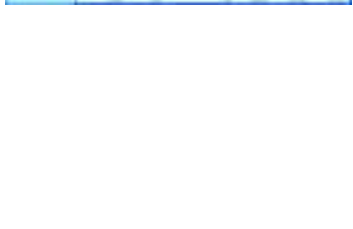
Chain processing

Possible to link contacts with chains/chain agreements for accurate follow-up and reporting. Print chain invoices and reports/analysis based on chain transactions.



Discount register

Create and edit discounts for combinations of customers, customer groups, products and/or product groups. Tailor your discounts using functions such as period based prices/offers. Create discount matrices and have several promotional prices for each product. Volume discounts are fully supported.



Product management

Links to stock management and price information ensure that everyone working with products knows everything they need to about all processes. Easy to import product and price lists from suppliers. Sales-generating product card with possibility to use pictures and sales information. Send an e-mail with all the information about the product to a contact at the touch of a key. Supports EAN numbers, serial numbers, use-by dates, supplier's product number, product groups, processing by department, automatic price adjustments through the advanced price calculator etc.

Supports several product names and descriptions per product, translated into the customer's/supplier's language.

Unit handling

The unit handling functionality allows you to operate with different product units for purchasing and sales orders. The system therefore also supports the conversion of units.

Sales budget

The sales budget allows you to plan the sales targets for your employees, projects, your business as a whole and so on. The Sales budget is linked to the P&L and Cash Flow budget. The detailed sales budget reports provide you with all key information. Use the drill-down menus for budgeted and actual figures.

Sales reservations

Option of reserving stock items against specific sales orders, so that you are in complete control of when your customers receive their goods.

See more at www.mamut.ie/enterprise

This provides an overview of the most important functionality of Mamut Enterprise E5. Contact us for more information.

Functionality overview

Logistics/Purchases



Stock management

Complete overview of products in the various warehouses and stock locations. Supports valuations, stock transactions, automatic stocktaking etc. A range of key figure reports mean that you are in complete control.

Purchasing

Complete control over all purchases and the whole purchase process, from purchase orders to goods received, with logical purchase order statuses. Fully supports multi-lingual purchase orders, version numbers on purchases, the display of suppliers' volume discounts, etc. Functionality such as the automatic freight distribution, automatic ordering of goods under defined order levels and part deliveries. Simple duplication of purchase orders and quick implementation of repeating purchase orders. Full support for FIFO/LIFO.



An advanced purchase order generator provides a complete overview of various combinations of suppliers, products, delivery times, purchase prices and other key information.

Serial number consignment processing and age analysis

Complete control and tracing of serial numbers and/or consignments when purchasing, warehousing and invoicing give you a complete history. You will also find reports showing the age analysis of your products in stock.

Product bundle/components

Option of assembling product bundles consisting of several components. Assembly and disassembly can be done easily between the component and the finished goods warehouse. You can use several levels of bundles and choose between various principles for warehouse updates.



Purchase reservations/sales linking

Option of reserving a purchase against a specific sales order. You also have the option of creating a purchase based on a sales order.

Variety Handling

Complete control of products that come in different varieties, such as clothes of different colours and sizes. When purchasing, warehousing and sales invoicing, you have complete control of the product variations.

Stock levels on web site

Possible to provide the users of your web site with an additional service, by specifying quantity of the product in stock.

Time management/Projects



Time sheet input

Complete overview of time use in your company. Enter time used against projects, contacts, products, time codes, activities and departments, for example. Set up budgets for planned time. Integration with orders and invoices with efficient approval routines. Reports and status histories ensure that you are in complete control.

Projects

The project register gives an efficient and thorough overview of the relevant project. All project related work can be done from here: enter hours worked, employees, activities, documents, sales and invoicing entries, contact management, purchasing. Integration with the Accounting module gives you a complete picture of the costs connected to the project. For example, you can at any time see all journal entries which are registered on the project. The project register can be linked to Microsoft Project for more advanced project management using GANTT diagrams. Effective control of your projects is ensured through clear statuses and structures.



See more at www.mamut.ie/enterprise

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The right solution for you!

MAMUT ENTERPRISE		E3	E4	E5	E5 CRM	E5 LOGISTICS	E5 TIME SHEET	FUNCTIONALITY
MANAGEMENT REPORTS	Operating reports	•	•	•	•	•	•	Various formats: printer, screen, fax, file, e-mail, html, rtf, PDF, etc
	Favourite reports	•	•	•	•	•	•	Combination of favourite reports, combined printout of report packages
	Report editing	•	•	•	•	•	•	Customisation of operational reports
	Management reports, contacts	•	•	•	•	•	•	Total overview of all transactions, as well as overall status of contact
	Management reports, products	•	•	•	•	•	•	Total overview of all transactions, as well as overall status of product
	Web statistics	•	•	•	•	•	•	Traffic statistics for your web site by period. Export to Microsoft Excel
	Management reports, sales	•	•	•	•	•	•	Outstanding quotations within selected period. Orders not delivered
	Intrastat-reporting	•	•	•	•	•	•	EU statistics for purchasing and/or sales
	Management reports, clients	•	•	•	•	•	•	Presentation of key figures for the year-to-date, as budgeted and for the same period last year
	Management reports, logistics	•	•	•	•	•	•	Products that should be ordered. Purchases not received
	Management reports, finances	•	•	•	•	•	•	Purchase invoices overdue, sales invoices overdue
	Management reports, project	•	•	•	•	•	•	Total overview of project with results, hours worked, orders, invoices, purchases, products, customer and supplier ledger, etc
	Key figure reports, financial management	•	•	•	•	•	•	Calculations, margins and key figures. Standard report templates with customisation options, etc.
Report designer, key figures	•	•	•	•	•	•	Creation of user-defined templates for key figure reports	
FINANCIALS	Journal Entry drill-down	•	•	•	•	•	•	Customisation, batch handling, checks, card codes, journal templates, journal types, journal lists, etc.
	Nominal ledger with drill-down	•	•	•	•	•	•	Traceability of journals and transactions at various levels
	Open period accounting	•	•	•	•	•	•	User-defined start and end dates for the financial year
	Project/department	•	•	•	•	•	•	Project and department as cost/income carriers
	Customer ledger	•	•	•	•	•	•	Automatic allocation, matching/linking open items, linking invoice/nominal ledger/contact, etc.
	Supplier ledger	•	•	•	•	•	•	Automatic allocation, matching/linking open items, linking invoice/nominal ledger/contact, etc.
	Payment reminder	•	•	•	•	•	•	Payment reminder suggestions, e-mail templates, etc.
	Budgeting	•	•	•	•	•	•	Access to sales, purchasing, payroll, operating costs, investments and liquidity budget
	Budgeting, extended	•	•	•	•	•	•	Graphical presentation of budgets, access to budget cost centres, import of budget / accounts to budget
	Cash flow	•	•	•	•	•	•	Viewing future cash flow
	Late payment charges	•	•	•	•	•	•	Automatic invoice suggestions, amount and time limits etc.
	Layout of accounts	•	•	•	•	•	•	Standard accounts, or create your own chart of accounts
	VAT Return	•	•	•	•	•	•	Automated VAT handling through out the system with easy to print VAT Return report and VAT reconciliation.
	Cash VAT accounting	•	•	•	•	•	•	Automated handling of Cash VAT accounting principles
	Recurring Entries	•	•	•	•	•	•	Advanced feature for predefined and user-defined journal templates for all types of recurring entries
	Graphical presentation, P and L & Balance	•	•	•	•	•	•	Choice of presentation of figures for various periods and budgets
	Audit Trail reporting	•	•	•	•	•	•	Audit Trail reporting
Key figure reports, financial management	•	•	•	•	•	•	Standard report templates with customisation options, etc.	
Electronic archive	•	•	•	•	•	•	Processing and archiving of electronic documents connected with accounts	
Automated stock value entry	•	•	•	•	•	•	Automatic update of stock's book value	
Currency account management	•	•	•	•	•	•	Automatic processing of different bank accounts with different currencies	
CRM	Contact management	•	•	•	•	•	•	Contact register, contact import, e-mail integration, contact status, etc.
	Company contact management, extended	•	•	•	•	•	•	Follow-up focusing on company contacts
	Activities management/Graphical calendar	•	•	•	•	•	•	Planner, daily plan, graphical presentation, activity templates, follow up of activities, integration with MS Outlook, etc.
	Document management	•	•	•	•	•	•	Standard and user-defined templates, merging, integration with MS Office, import, etc.
	Quote management	•	•	•	•	•	•	Templates, group quotations, repeating quotations, etc.
	Quote management, extended	•	•	•	•	•	•	Link to MS Word, frequency analyses, duplication, integrates documents modul, etc.
	Requests from web	•	•	•	•	•	•	Automatic import of enquiries on your website
	Activities management, extended	•	•	•	•	•	•	Group activities, user-defined fields, integration of products/documents/activities/quotations/orders, duplication etc.
	Integration with Microsoft Outlook	•	•	•	•	•	•	Synchronisation of e-mail, calendar and tasks. Mamut toolbar in Outlook
	Skype-integration	•	•	•	•	•	•	Call from the contact card, automatic contact look-up, automatic conversation logging
	Market segmentation / Campaign management	•	•	•	•	•	•	Categorisation of contacts for analyses and marketing activities
	Project management	•	•	•	•	•	•	Project register, integration with contact and sales management, Purchasing, accounting/human resources, etc.
	Search and selection, campaign/DM-mgmt.	•	•	•	•	•	•	Extended dynamic processing of contact information
	Project management, extended	•	•	•	•	•	•	Budgets, integration with Microsoft Project, re-invoicing, status, hierarchy, etc.
	Document management, extended	•	•	•	•	•	•	Merge letters to employees, printouts/duplicates of documents to PDF
	Graphical calendar, extended	•	•	•	•	•	•	Shared calendar with simultaneous display of resources/employees, access to other employees'/resources' calendar
	Extended search and selection, campaign/DM-mgmt.	•	•	•	•	•	•	Extended dynamic and static processing of contact information
Requests from web, extended	•	•	•	•	•	•	Automatic categorization of enquiries from your website	
TAPI, phone integration	•	•	•	•	•	•	Automatic calling from the contact and project registers	
Travel CRM	•	•	•	•	•	•	Offline solution/replication of CRM data	
SALES MANAGEMENT	Sales order processing	•	•	•	•	•	•	Order register with direct link from quotations to invoices. Order statuses. Order export.
	Invoice management	•	•	•	•	•	•	Group and batch invoices, credit notes, part-invoicing, etc.
	Sales and invoice management, extended	•	•	•	•	•	•	Increased focus on product line, extensive product information, etc.
	Discounting, extended	•	•	•	•	•	•	Product, product group, contact, contact group, quantity
	Subscription Invoicing	•	•	•	•	•	•	Subscription register, customer subscription, subscription administration, advance invoicing
	Sales budget	•	•	•	•	•	•	Sales budgets by Salesperson, Customer and Product. Comparison with actual sales figures
	Product management	•	•	•	•	•	•	Product register, price disk, product groups, product templates, EAN no., supplier's product no. etc
	Product management, extended	•	•	•	•	•	•	Price adjustments, product status, department handling, etc.
	E-customer	•	•	•	•	•	•	Your customers' status page on the Internet
	Chain store management	•	•	•	•	•	•	Chain agreements, discount agreements, delivery agreements, etc.
	Language handling, product	•	•	•	•	•	•	Several product names and descriptions for each product adapted to the customer/supplier's language
	Purchase link, order	•	•	•	•	•	•	Creation of sales order based on purchase
	Sales reservations	•	•	•	•	•	•	Reservations of stock lines on sales order
Unit handling	•	•	•	•	•	•	Different units for the same product. Recalculation of units	


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The right solution for you!

MAMUT ENTERPRISE		E3	E4	E5	E5 CRM	E5 LOGISTICS	E5 TIME SHEET	FUNCTIONALITY
	Payment overview of invoices				•	•		Overview of all invoices, outstanding invoices and payment reminders
TIME MGMT.	Time sheet input			•	•	•	•	Recording against employee, project, department, type of hours worked, product, contact, etc. Approvals
	Time sheet input, extended			•	•	•	•	Status history, link time sheet line to activity, create activity based on time sheet input
	Integration with project-, order and invoicing			•	•	•	•	Direct link to the project, order and invoice modules
PURCHASING / LOGISTICS	Purchase order processing	•	•	•		•		Stock lines/non-stock lines, account coding, repeats, part delivery, goods received, multi-lingual ordering etc
	Warehouse management	•	•	•	•	•		Valuation, warehouse transactions, warehouse location, etc.
	Inventory	•	•	•		•		Automatic counting of your products, handling bar codes
	Multi warehouse	•	•	•	•	•		Manages transactions to different warehouses, internal transactions, etc.
	Product bundle	•	•	•	•	•		Assembly/disassembly, stock updates, structure hierarchy, ordering of product bundles etc
	Tracking number	•	•	•		•		Tracking number per order, tracking number report
	Location management		•	•		•		Multiple stock locations per product per warehouse
	Purchase order processing, extended		•	•		•		Purchase order generator, version number of purchase, display of supplier's quantity discount
	Sales link		•	•		•		Creation of purchase order based on sales order
	Stock status, web site		•	•	•	•		Quantity of stock listed on the company's web site
	Age analysis		•	•		•		Overview on age of warehouse products
	Purchase reservations			•		•		Reservation of purchases for sales order
	Serial number handling			•	•	•		Overview of serial numbers of purchases, warehouses and sales
	Consignment handling			•	•	•		Overview of consignments of purchases, warehouses and sales
Variety			•	•	•		Various user defined fields per product in purchase and sales orders	
PAYROLL / EMPLOYEE	Employee Register	•	•	•	•	•	•	Contact information, personal details and notes
	Competance Register	•	•	•	•	•	•	Document register for courses, certificates, education, languages, experience etc
	Personnel activities	•	•	•	•	•		Setting up personnel activities
	Personnel documents	•	•	•	•	•		Setting up personnel documents
	Absence reporting	•	•	•				Registration and reporting of employee absenteeism
	Salary registration (Mamut Payroll)	•	•	•				Salary registration and -reporting, all necessary printouts
WEB SITE / E-COMMERCE	Web site	•	•	•	•	•		Wizard for creating and maintaining your website. Storage space on central server/web hotel
	Web shop with cart	•	•	•	•	•		User-defined settings for company, customer, product, price, delivery, payment, terms, return, etc.
	Web themes	•	•	•	•	•		Choice of design themes for web site
	Online credit card payments	•	•	•	•	•		Secure credit card sales (SSL)
	Product register	•	•	•	•	•		Automatically updated product register. Product groups/sub-groups, etc.
	Web statistics	•	•	•	•	•		Traffic statistics for your website by period. Export to Microsoft Excel
	Campaign page management	•	•	•	•	•		Automatic fixed-term campaign on web site
	Space on web server/web hotel (Mb)	50	100	100	100	100		Storage space on a central server/web hotel. Can be expanded
	Number of products in web shop	1000	5000	5000	5000	5000		Active products in your web shop. Can be expanded
SYSTEM	System administration	•	•	•	•	•	•	User groups, access control, backup, database tools, etc.
	Converter	•	•	•	•	•	•	Import of customers, product records, etc. from other accounting and CRM systems
	Import/Export	•	•	•	•	•	•	Import/export of basic data, transaction data, etc.
	Fully integrated with Microsoft Office	•	•	•	•	•	•	Integration with Microsoft Word, Excel and Outlook
	Currency	•	•	•	•	•	•	Currency register, automatic exchange rate handling, triangulation, etc.
	Employee register & administration	•	•	•	•	•	•	Overview and administration of employees
	Mamut Information Desk	•	•	•	•	•	•	Online tips, news, customer status, etc.
	Multi-user	•	•	•	•	•	•	Potential for several users/installations on the network
	Number of clients/ company databases	999	999	999	999	999	999	Number of active clients, in addition to a test client

• Standard functionality

Prices		1-3 LICENCES	4-8 LICENCES	9+ LICENCES	
	Mamut Enterprise E3	Price per licence Service agreement per licence per month	€699 €29	€499 €17	€399 €11
	Mamut Enterprise E4	Price per licence Service agreement per licence per month	€899 €35	€599 €23	€499 €17
	Mamut Enterprise E5	Price per licence Service agreement per licence per month	€1199 €15	€799 €11	€699 €7
	Mamut Enterprise E5 CRM*	Price per licence Service agreement per licence per month	€699 €15	€399 €11	€199 €7
	Mamut Enterprise E5 Logistics*	Price per licence Service agreement per licence per month	€799 €23	€499 €17	€299 €11
	Mamut Enterprise E5 Time Sheet**	Price per licence Service agreement per licence per month	€119 €7	€119 €7	€119 €7

* Can be run as stand-alone or in combination with Mamut Enterprise E5

** Requires minimum 1 Mamut Enterprise E5 licence

See more at www.mamut.ie/enterprise

This provides an overview of the most important functionality of Mamut Enterprise E5. Contact us for more information.

Mamut Enterprise Extensions

Mamut offers a series of extensions to simplify your processes, allowing your business to work more efficiently. Below you will find a selection of the products and services that Mamut offers to Mamut Enterprise users.



Sales and Customer service

Helpdesk – Customer & Product service

Mamut Enterprise Helpdesk facilitates companies that provide close support to individual customers, repairs and maintenance of products, as well as servicing. The helpdesk is a link that offers a complete overview of products, parts, times and service invoices, as well as an overview of all customer history so that you can provide the perfect individual service.

Price per user: €229 ex. VAT

Service Agreement per month, per licence: €12 ex. VAT



Call Centre

Mamut Enterprise Call Centre is an effective support tool for all companies that do sales work. Complete control of activities for people using telephones, faxes, e-mails and letters for sales. The module helps you to book meetings, develop service and loyalty programs, as well as with sales and customer service.

Price per user: €229 ex. VAT

Service Agreement per month, per licence: €12 ex. VAT



Travel CRM

With this support tool, you can take a copy of the information in Mamut Enterprise with you out of the office. By taking with you fresh information about contacts, products, activities, documents, quotations and orders, you provide a better service to customers. You can edit the customer information and activities straight away, or create quotations or orders immediately on your laptop. Once back in the office simply transfer the entries into Mamut Enterprise.

Price per user: €229 ex. VAT

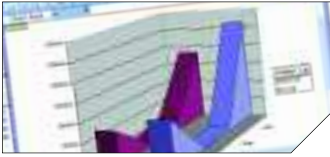
Service Agreement per month, per licence: €12 ex. VAT

Mamut Enterprise Subscription Invoicing

User-friendly and effective invoicing of customers who have a set agreement or subscription. The solution also gives you an overview of all the billing agreements you have in place and which customers they apply to. The functionality is included as standard in Mamut Enterprise E5.

Price per user: €349 ex. VAT

Service Agreement per month, per licence: €12 ex. VAT



Analysis

Mamut Enterprise Business Intelligence

Mamut Enterprise Business Intelligence allows you to easily analyse and present key figures for sales, purchases, accounting and activity management. The key figures are ready for analysis and processing in Pivot tables, which are interactive Excel tables. You can set up comparisons between different data, find patterns, analyse trends and create graphic presentations.

- Price per user: €349 ex. VAT**
Service Agreement per month, per licence: €12 ex. VAT



E-commerce

Partner Web

With Mamut Enterprise Partner Web, you can offer your customers the option of creating their own user account with a user name and password, which provides access to your web shop with prices, news and information specially adapted to that customer or partner. Also includes the functionality within Mamut Enterprise Web Design. Sell more on a web site tailored to your customers!

- Price per user: €590 ex. VAT**
Service Agreement per month, per licence: €24 ex. VAT



Web Design

With Mamut Enterprise Web Design, you have the option of profiling your web site and web shop in a more inviting and professional manner. Mamut Enterprise Web Design includes 50 MB of extra web hosting space, space for 1,000 extra products in your web shop, an extra web site and web shop, a selection of extra web themes for your web site and web shop, and in addition your web site appears without the Mamut logo.

- Price per user: €349 ex. VAT**
Service Agreement per month, per licence: €12 ex. VAT

Variation Web

Mamut Enterprise Variation Web allows you to profile your products in further detail on your web site in terms of design, size and other user-defined aspects. The solution is automatically integrated with your variation handling in the product, sales and invoicing and purchasing modules.

- Price per user: €469 ex. VAT**
Service Agreement per month, per licence: €18 ex. VAT

Mamut Service Agreement

The Mamut Service Agreement ensures that you are prepared and have full control of all challenges you or your business might encounter.



Updates following legislation changes

We make sure that your Mamut system is always fully up-to-date with new laws and regulations, changes to tax-rates and official forms. Extensive user documentation for all such changes ensures that you can adapt to them quickly and easily.

New functionality

Mamut systems are developed and improved continuously in tune with technological advances, new industry standards and trends and feedback from our customers. You are always guaranteed a modern solution, which will simplify your working day.



Mamut Support Centre

We place great importance on providing a responsive and professional support department, which can promptly provide answers to your questions. Your Mamut Service Agreement entitles you to user support via telephone, e-mail, internet or directly from within your program.



Mamut Information Desk

Within the program you will find an internet-powered news channel that provides you with updates of information, news and user tips directly related to your program and area of business. The Mamut Information Desk (MID) lets you communicate directly with our support department as well.

Tips for users

At regular intervals, interested users will receive e-mails with tips about using their Mamut system, news about the product range and other useful information.

Mamut Knowledge Series

Mamut publishes documents and advice on a range of areas including changes from government, effective use of the system and new trends.

Special offers

Mamut gives you special offers on Mamut products as well as on suitable products from other market-leading software vendors.

" *I would like to thank all of the Mamut staff for their friendliness and professionalism. I know help is on hand if I get stuck. I have used the helpline number on a few occasions and have been dealt with very promptly.*

- Steven Gallacher, Garage Doors Ardrossan

Mamut Academy

A Mamut Academy course gives you and your staff the best start in your Mamut solution. Mamut Academy courses are designed to teach you how to use the system most effectively through a combination of theory and practical work.



The benefits of attending the Mamut Academy:

- Implementing a new administrative system can take time. The Mamut Academy cuts the learning period down to a minimum.
- The Mamut Academy allows participants to learn how to carry out routine tasks in a way that makes your company's operations significantly more efficient.
- You learn to expand the areas in which you use your Mamut system in relation to the requirements of your company.
- Attendees of the Mamut Academy can exchange experiences with one another; an excellent way to gain additional knowledge, as well as providing you with answers to your questions.
- As a manager you will contribute to your employees as well as your company's overall expertise.



Mamut Academy

The courses offered by Mamut Academy are a service for people who wish to achieve peak efficiency at work using Mamut Business Software and the associated specialist areas. Now you and your employees can really utilise the wealth of functions in the Mamut systems, both motivating your company and the people using the system.

Mamut offers four types of courses:

- **Introductory course:**
Course for people who have not previously worked with Mamut Business Software or equivalent programs. This course has the overall aim of giving participants a good and reliable introduction to the most fundamental aspects of the Mamut system.
- **Specialist courses:**
These courses cover individual specialist areas in the Mamut Business Software product range. The specialist courses provide participants with a thorough understanding of the individual aspects of the Mamut systems. This provides the best possible foundation for using the system at peak efficiency. Depending on your background, you can choose between basic or advanced courses.
- **Courses:**
The themed courses cover special topics within a specialist area, a program or across different specialist areas and programs.
- **Internal company courses:**
Upon request, Mamut Academy will hold courses tailored for your company or organisation. This is particularly worthwhile if your company has special routines or if many people from the same organisation need training in the Mamut system.

" *I would highly recommend a Mamut Academy course to anyone using Mamut*

- Richard Solly, Boundary Leisure Ltd

Why choose a Mamut business solution?

1 Complete solutions for every need

Mamut's Financial, CRM and Information systems cover all needs of small and medium-sized businesses, from the moment you start-up and establish your company, right through to running a mature business. It is easy for your business to grow with Mamut – a single solution helps you to carry out all your tasks effectively and efficiently.

2 Professional and accessible service

The Mamut Support Centre provides a comprehensive personal service network to assist you whenever you need. In addition, Mamut offers training on various user and knowledge levels in a number of course centres throughout the country.

3 Best value for money

Mamut offers complete systems at low costs throughout, from purchase and setup to their daily use. Mamut's solutions give you the market's best value for money.

4 Awards for user-friendliness and functionality

Mamut's solutions have won a series of awards for their usability and functionality. The solutions' design makes implementation easy, helping you to get started without delay so that all tasks are completed in the most effective manner.

5 Leading supplier

Mamut is a leading provider of Accounting, CRM and Internet solutions for small businesses and organisations, the self-employed and private individuals. Over 325,000 European users simplify their daily business with solutions from Mamut.



More information:

Contact one of our customer consultants by telephone at 01 477 3406 for more information, a demonstration of Mamut Enterprise or an analysis of how Mamut can increase the profitability of your business.

If you wish to read more about Mamut Enterprise and the extensions for Mamut Enterprise, you can do so at www.mamut.ie/enterprise and www.mamut.ie/addons.

References:

Mamut is in use by over 325,000 users in Europe, and has a wide range of customers in various lines of business. Read about their experiences at www.mamut.ie/references or phone 01 477 3406 for more information.

Resellers:

Mamut Software Ltd. has resellers across the whole of UK that offer Mamut Business Software. Our competent reseller can help you choose the right Mamut solution for your company, in addition to providing servers, networks and consultancy. To contact a reseller close to you, send Mamut an e-mail to: provider@mamut.ie or by telephone at 01 477 3406.

Your local reseller:

Evaluate Mamut Business Software by yourself

• Demo versions with sample data:

Download a free evaluation version of Mamut Enterprise at www.mamut.ie/download, or order a free CD-ROM by telephone at 01 477 3406. The evaluation version of Mamut Enterprise contains full functionality and allows you to test whether the system is suited to your company's requirements.

• Get started handbook:

This handbook gives you a quick and easy-to-use introduction on how to make the best use of your Mamut system. It describes the individual modules and provides a quick overview of the program's main components.

• User documentation:

Mamut has comprehensive documentation that you can download free at www.mamut.ie/download

• Questions and answers on the Internet:

If you do an article search at www.mamut.ie/support, you are likely to find the answer to your exact question. Here you can do a free search in thousands of articles about Mamut Business Software.

Course information – Mamut Academy

The Mamut Academy courses are available to those who want to achieve peak efficiency in their work with Mamut Business Software and associated specialist areas. Read more at www.mamut.ie/academy

Knowledge guides

Mamut wishes not only to be your supplier of administrative software, but also to be your partner, helping you to realise the potential of your company. We are therefore continuously designing knowledge guides to help you with your everyday work in specialist areas. See www.mamut.ie/academy

System requirements: 300 MHz processor (or higher), 128 MB RAM (or higher), Microsoft Windows Vista/XP with Service Pack 2 or later/2000, Microsoft Internet Explorer 6.0 (or higher) and 400 MB free hard disk space. It is recommended to use Windows 2003 Server to run Mamut's ASP solution.

Prices exclude VAT unless otherwise stated. All promotions are for limited time only. Titles and products are subject to change and availability. All savings are against RRP or previous price. See www.mamut.ie for further details.

More than 325,000 customers in 16 countries
simplify their workday with solutions from Mamut.

